

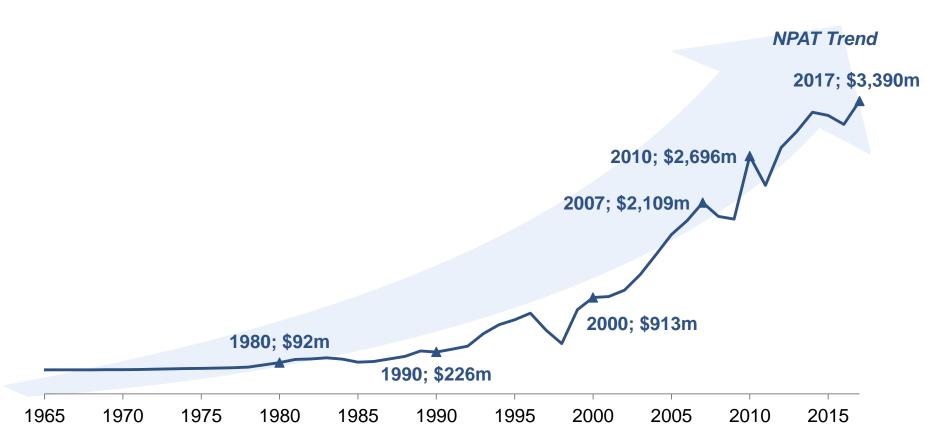
## **UOB** Group

Creating Long-term Value Across Our Regional Banking Franchise
February 2018

### **Proven Track Record of Execution**

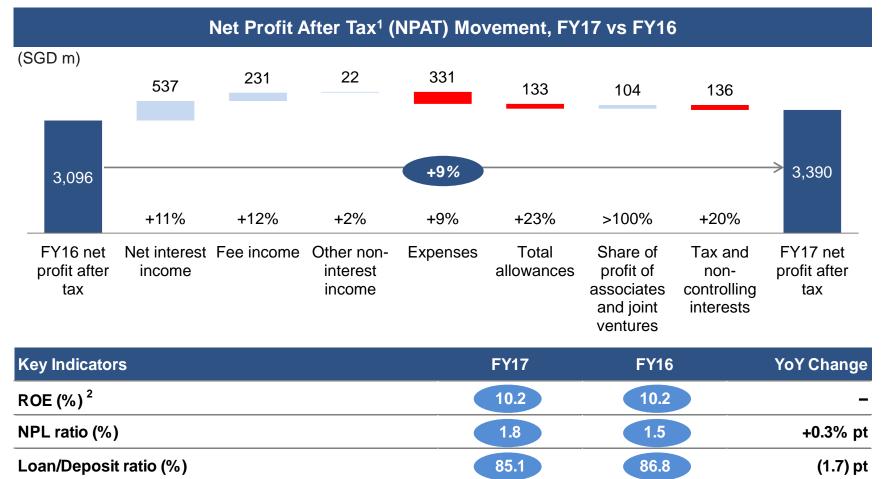


- UOB's management has steered the Group through various global events and crises
- Stability of management team ensures consistent execution of strategies
- Disciplined management style which underpins the Group's overall resilience and sustained performance



# Performance Backed by Healthy Growth Momentum and Strong Balance Sheet





- 1. Relate to amount attributable to equity holders of the Bank.
- Calculated based on profit attributable to equity holders of the Bank net of preference share dividends and perpetual capital securities distributions.

14.7

12.1

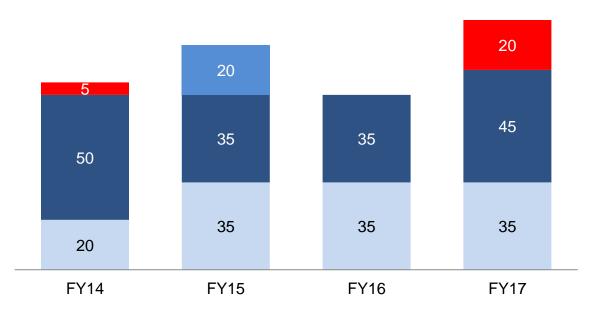
3. Based on final rules effective 1 January 2018.

Common Equity Tier 1 capital adequacy ratio <sup>3</sup>

+2.6% pt

## **Higher Dividends for 2017**





Net dividend per ordinary share (¢)	Interim	■ Final	■ Special	■UOB 80th Anniversary	
Payout amount (SGD m)	1,201	1,444		1,135	1,661
Payout ratio (%)	37	45		37	49
Payout ratio (excluding special/one-off dividends) (%)	35	35		37	39

**Note**: The Scrip Dividend Scheme was applied to UOB 80<sup>th</sup> Anniversary dividend for the financial year 2015; interim and final dividends for the financial year 2016; as well as interim, final and special dividends for the financial year 2017. The Scheme provides shareholders with the option to receive Shares in lieu of the cash amount of any dividend declared on their holding of Shares. For more details, please refer to <a href="http://www.uobgroup.com/investor/stock/dividend\_history.html">http://www.uobgroup.com/investor/stock/dividend\_history.html</a>.

# A Leading Singapore Bank; Established Franchise in Core Market Segments





#### **Group Retail**

- Best Retail Bank in Singapore<sup>1</sup>
- Strong player in credit cards and private residential home loans

#### **Group Wholesale Banking**

- Best SME Banking<sup>1</sup>
- Seamless access to regional network for our corporate clients

#### **Global Markets**

 Strong player in Singapore dollar treasury instruments

#### **UOB Group's recognition in the industry**



Bank of the Year, Singapore, 2015



Excellence in Mobile Banking – Overall, 2017



Best Retail Bank<sup>1</sup>

SME Bank of the Year<sup>1</sup>

Source: Company reports.

 The Asian Banker "Excellence in Retail Financial Service Awards": 2016 & 2017 (SME Bank of the Year), 2014 (Best Retail Bank in Asia Pacific and Singapore).

#### **Gross Loans by Industry Building &** construction 23% Housing loans **Professionals** 28% and private individuals 12% General Others 4% commerce 13% Transport, Financial Manufacturing storage & institutions. 8% communication investment & 4% holding companies 8%

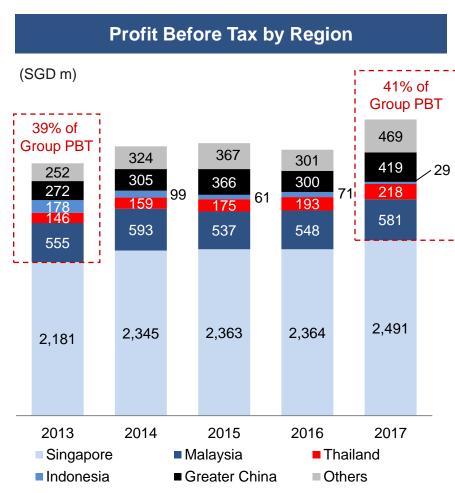
## **Expanding Regional Banking Franchise**



#### **Extensive Regional Footprint with c.500 Offices**



- Most diverse regional franchise among Singapore banks; effectively full control of regional subsidiaries
- Integrated regional platform improves operational efficiencies, enhances risk management and provides faster time-to-market and seamless customer service
- Organic growth strategies in emerging/new markets of China and Indo-China



Established regional network with key South East Asian pillars, supporting fast-growing trade, capital and wealth flows

### Conclusion



## Established Regional Banking Franchise

Realising the full potential of our regional platform

Serving the expanding regional needs of corporates

Tapping rising
Asian consumer
affluence

Pacing growth

Preserving balance sheet strength

Investing in our people

Investing in our platform and capabilities

## Thank You



